

Smarter purchasing with **proVISION**



The Triangle restaurant at Napier University's Merchiston Campus

Eighteen months after purchasing FDH's **proVISION** for Windows system, Napier University Catering Services Manager, Alison Smith, is more than happy with the investment. *"I believe the system has already paid for itself through smarter purchasing across our outlets."*

Alison uses **proVISION** to manage the catering operation across the University's diverse range of sites. They have three main campuses and two satellite sites, with retail outlets including the new 200 seat "Apex" luxury coffee shop, commercial catering and catering for events such as weddings.

When it came to reviewing systems on the market, Alison looked at all that were appropriate, but it soon became clear that **proVISION** was the only choice. *"It was very user friendly. But more importantly, it gave me the information I wanted, rather than the information the system supplier wanted me to see. It would also integrate with both an EPoS system and the University's existing Tapestry financial management system."* At Napier, **proVISION** is linked into MCR EPoS terminals.

Since implementing the system, they have not looked back:

"The staff took to the tills very well following minimal training, and with the information I get back at base I can make efficiency gains by making fine adjustments to processes such as ordering. The service from FDH has been fabulous - our site consultant Lee Gibbs is one of the most helpful people I've ever had the pleasure to work with."

*"If there have been any problems with **proVISION**, it has been with embracing the full functionality of the system and putting it to use. There are whole areas of **proVISION**, such as recipe planning, which we haven't even started on yet. I've simply not had the time to get all the information out of the system that I know I could."*



fretwell-downing
hospitality

For more information contact Charles Mobbs or Andrew Markwell at
Brincliffe House, 861 Ecclesall Road, Sheffield S11 7AE, England
t: +44 (0) 114 281 6060 f: +44 (0) 114 281 6061 e: info@fdhospitality.com

Ulster University Moves Forward with FDH



The University of Ulster's £2.5m catering operation is spread over 3 campuses across Northern Ireland, and offers a wide array of foodservice outlets. The University is experienced in using information technology to help manage their operations, having previously run a computerised stock control system. However, the old system needed replacing and **proVISION** was the perfect solution.

The University's **General Manager of Catering, Judith Hamilton**, has been delighted with the transition between systems. *"The process went extremely smoothly, and we have full confidence in the reports that the FDH system provides. The **proVISION** solution offers so much more functionality than our last system, and we are seeing great improvements across many areas of the business."*

Judith continued, *"Recipe planning is an area where we've seen huge improvements. Using **proVISION** enables us to easily cost menus and we are now successfully planning the margins we need."*

proVISION for Windows is a comprehensive food & beverage management system that tracks the catering business process – from stock control, ordering and menu planning through to EPOS and finance – and offers accuracy, efficiency and ultimately improves the caterer's bottom line.

The next step of the implementation, when **proVISION** is linked to the University's finance system, will further reduce data inputting and help the foodservice division to concentrate on its core role of delivering a first class catering operation.



fretwell-downing
hospitality

For more information contact **Charles Mobbs** or **Andrew Markwell** at
Brincliffe House, 861 Ecclesall Road, Sheffield S11 7AE, England
t: +44 (0) 114 281 6060 f: +44 (0) 114 281 6061 e: info@fdhospitality.com